# Leadership Training for Entrepreneurial / Small Business / Economic Development





California Indian Manpower Consortium, Inc.

738 North Market Boulevard, Sacramento, California 95834 (916) 920-0285; (800) 640-2462 - toll-free; (800) 748-5259 - TTY; (916) 641-6338 - FAX www.cimcinc.org

# CANDIDATE'S APPLICATION

<u>Candidate Requirements</u>: Candidate must be endorsed by a Tribe OR referred by CIMC's Workforce Development Program as a program participant. Candidates must be able to provide verification of American Indian heritage, be at least 18 years of age, commit to attending all four sessions, and agree to participate in the intake/eligibility process of CIMC's Workforce Development Program.

#### PART I - Candidate Information

This part of the application provides the candidate's contact information and will be used to contact candidate before, during and after the training program.

Please type or print clea	<del></del> _									
First Name:	<u></u>	Middle:	Last N		Name:			Jr, Sr. III, etc:		
Name you want to be o	called in class (if	different than	your first name):							
Home Mailing Address	:									
City:			State: Zi			Zip Code:	ip Code:			
Home Physical Addres	s (please be spe	cific):								
City:			State:				Zip Code:	Zip Code:		
Email:										
Telephone Numbers:	Primary Numb	er: ( )		□ I	Home	☐ Mobile	e 🗌 Wor	k 🗌 Message		
	Alternate Num	ber: (	)	□ I	Home	☐ Mobile	e 🗌 Wor	k 🗌 Message		
American Indian Tribal	Affiliation:									
Reservation/Rancheria	(if applicable):									
Employer (if applicable	):									
Emergency Contact:					Mobile I	Phone: (	)			
Relationship:					Home F	Phone: (	)			
Candidate must be heritage. Tribe may Endorsement (che	endorse mor	e than one		ribe a	nd mu	ist be abl	e to verify	American Indian		
☐ Endorsed by						Letter Attached				
	orsement must b sample include		Fribal Chair, Tribal ( te Application.	Counc	il Memb	oer or Tribal				
•						☐ Endorsement				
			ogram participants linator must submit					Attached		
Workforce D	evelopment Co	ordinator's N	Name:							

#### PART II - Self Assessment

A. Self-rating of Knowledge and Understanding of Enterprise Development

I consider myself to possess the following degrees of knowledge/understanding of the subjects listed below (5 represents very knowledgeable, 0 represents no knowledge):

B. Self-Rating of Candidate Qualifications

I consider myself to possess the following degrees of leadership attributes: (5 represents high degree, 0 represents low degree):

	High				L	_OW	1	ligh				L	.OW
Subjects:	5	4	3	2	1	0	Qualities:	5	4	3	2	1	0
Entrepreneurs in American Economy							1. Winning Attitude						
2. Market Analysis							2. Good Verbal Communications Skills						
3. Feasibility Analysis							3. Desire to Learn						
4. Developing a Business Plan							4. Mental Stamina						
5. Goal Setting							5. Alertness						
6. Team Building and Organizational Development							6. Flexibility						
7. Management							7. Confidence						
8. Small Business Technical & Financing Resources							8. Cheerful, Positive Personality						
9. Sales and Pricing Strategy							9. Considerate of Others						
10. 8-A Certification Requirements							10. Good Physical Condition						
11. E-commerce, Internet Sales							11. Motivation to be Successful, to Make a Profit						
12. Native Art, Dance, Theatre, etc. as a Business							12. Willingness to take a Calculated Risk						

# PART III - Personal History

This information will NOT be used as criteria for selection.

Date of Birth:	l l	Age:	Gender:	☐ Female	Male
Marital Status:		No. of Children:	Ages:		
Educational Background:	☐ Some High School				
(Check all that apply.)	☐ GED				
	☐ High School Graduate				
	☐ Some College				
	Associates Degree				
	☐ Bachelors Degree				
	Other Degree:				
	☐ Vocational Certificate:				
	Other Certificates:				
	Other:				

# PART IV - Candidate's Purpose for Attending the Training

This part requires written statements by the candidate that indicate you reasons for applying, the field in which you wish to start a business, the benefits expected to be gained from this training program and your prior training in enterprise development related subjects. These written statements will also be used to identify training needs and background factors that relate to these needs and will be important criteria used in the final selection. Please use additional pages if needed.

A. Describe your reasons for applying to the CIMC Leadership Training for Entrepreneurial / Small Business / Economic Development.	
B. Indicate the field in which you wish to start a business, your background and/or experience in this particular field, and your reasons for starting this type of business.	

C. Describe the skills you expect to acquire and how the CIMC Small Business / Economic Development will enhance your business.	1 0 1
D. List prior training in which you have participated, focusing of development or in a related field during the past five (5) year	
PART V - Certification	
FART V - Certification	ווע
I, hereby ce application is accurate to the best of my knowledge.  Please initial:	rtify that the information contained in this
I understand that this application will only be considered if it date.	is complete and submitted by specified due
I understand that I will be required to participate in CIMC's eligibility process, which includes but is not limited to verificand selective service registration (if male).	,
I understand that, if selected, I will be required to submit a state if special accommodations are needed.	atement from my physician / medical provider
I understand that I will be required to attend all four (4) s arrangements and pay for associated expenses, if need accordance with federal travel regulations; if I am NOT eligit will need to use non-CIMC financial resources for travel expe	led, for ELIGIBLE program participants in ible, I may still attend training if selected but
Candidate's Signature	Date

## Attachment A - Media Release Information

The Media Release Information will be used to recognize candidates before, during and after completion of the CIMC Leadership Training for Entrepreneurial / Small Business / Economic Development. This form must be signed by the candidate for use of the photograph (and other photographs and/or video footage that may be taken during the training).

Development. This form must be signed by the photographs and/or video footage that may be tak		ne photograph (and other
Please attach a passport quality photograph of your	rself or a photo clearly show	ing your face.
Name of Local Newspaper:		
Mailing Address:		
City:	State:	Zip Code:
Telephone Number: ( )	Fax Number: ( )	
Email:	Website:	
Name of Tribal Newspaper:		
Mailing Address:		
City:	State:	Zip Code:
Telephone Number: ( )	Fax Number: ( )	
Email:	Website:	
It is expressly understood that California Indian Manp any other photographs/video footage taken during train photographs/video footage are the property of CIMC an	ning for outreach purposes. It	is further understood that the
Candidate's Signature		Date

#### OPTIONAL - Attachment B - Special Accommodation Request - CONFIDENTIAL

#### SUBMIT AFTER CANDIDATE IS SELECTED

This OPTIONAL Special Accommodation Request form should be submitted if special accommodations are needed and/or if applicant wishes to inform facilitators of his/her serious medical condition(s) and/or medications that are being used. If sent with application, it will be separated from application prior to review.

Any other suitable forms pertinent to this request may be used. (Note: California Indian Manpower Consortium, Inc. cannot pay for any charges incurred by the candidate for completion of the Special Accommodation Request form.)

INFORMATION WILL BE KEPT CONFIDENTIAL. (CIMC's confidentiality policy is available for review upon request.)

Candidate's Name:	
Please complete applicable section.	
Special Accommodation Request:	
Serious Medical Condition(s) / Use of Medication:	
Serious Medical Condition(s) / Use of Medication:	

## SAMPLE ENDORSEMENT LETTER

for CIMC Leadership Training for Entrepreneurial / Small Business / Economic Development

USE	TRIBAL LETTERHEAD
Date	
Date	
Ms. Lorenda T. Sanchez, Executive Dir California Indian Manpower Consortium	
738 North Market Boulevard Sacramento, California 95834	
	ourial / Small Business / Economia Davalanment
	eurial / Small Business / Economic Development
Dear Ms. Sanchez:	
The	[tribe's name] is please
to endorse	[candidate's name], known to be a highly
	n [his / her] efforts to participate in the CIMC Leadership
Training for Entrepreneurial / Small Bus	siness / Economic Development. [He / She] is involved in
	[tribal operations / tribal committees / com
	] and the knowledge gained will be of great benefit to our
tribe and community.	
Sincerely,	
Tribal Chairman	
[or Tribal Council Member, Tribal Admir	nistrator]
cc: Candidate	